

CAPABILITY STATEMENT

DUNS NO: KT2ZWCR8RRE5 **CAGE code:** 10E55



Tailor-Made HEALTH SOLUTIONS

405 Potomac Run Rd. Fredericksburg Va
22405

NAICS CODES

621610 (Home Health Care Services)

624120 (Services for the Elderly and Persons with Disabilities)

COMPANY OVERVIEW

Tailor-Made Health Solutions, LLC provides high-quality, non-emergency medical home healthcare services, specializing in personalized care for veterans, seniors, and individuals with disabilities. Committed to improving clients' quality of life, we offer compassionate, reliable care in partnership with the U.S. Department of Veterans Affairs (VA). Our certified team, including home health aides, nurses, and personal care attendants, ensures comprehensive, patient-centered care while adhering to all federal and state regulations.

CORE COMPETENCIES

- **Personal Care Assistance:** Help with daily activities like bathing, dressing, and hygiene.
- **Companion & Homemaker Services:** Light housekeeping, meal prep, and companionship to improve well-being.
- **Respite Care:** Short-term or long-term relief for family caregivers.
- **Dementia & Alzheimer's Care:** Specialized care for individuals with cognitive impairments.
- **Mobility Assistance & Fall Prevention:** Safety support and fall prevention strategies at home.
- **Care Coordination:** Collaboration with healthcare providers for comprehensive patient care.

DIFFERENTIATORS

- **Veteran-Focused Care:** Customized services to meet veterans' unique needs with compassionate, personalized care.
- **Compliance & Accreditation:** Adherence to VA standards, HIPAA, and state licensing for safe, legal care.
- **Experienced Healthcare Team:** Certified professionals specializing in home healthcare and chronic disease management.
- **24/7 Availability:** Flexible care and emergency on-call services for continuous support.
- **Technology Integration:** Using telehealth and EHR to improve communication and care coordination.

PAST PERFORMANCE

- **Veterans Affairs CCN:** Provided non-emergency home healthcare to veterans, ensuring continuity and improved outcomes.
- **State Medicaid Programs:** Delivered home care under Medicaid, meeting CMS regulations and ensuring quality care.
- **Private and Managed Care Contracts:** Partnered with insurers and organizations to offer high-quality, in-home care.

CURRENT PRINCIPALS

- **Clayton McLaurin Jr., CEO:** A healthcare executive with expertise in home health, business management, and government contracting, Clayton leads Tailor-Made Health Solutions, focusing on veteran care, regulatory compliance, and operational efficiency.
- **Angela Gerald, Administrative Director:** Experienced in home health operations, compliance, and staff management, Angela ensures efficient, high-quality care, overseeing daily operations and maintaining excellence in service delivery.

CERTIFICATIONS



Minority Small
Business Certified



Virginia Licensed
Home Healthcare
Provider

COMPLIANCE

- Accredited PCA Certification Training Course
- HIPAA Compliant
- Compliant with Centers for Medicaid Services (CMS) Standards

Clayton McLaurin Jr. CEO

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